30 TIPS FOR CREATING



enewsletters

30 Tips for Creating Successful E-Newsletters

Follow these tips for developing, marketing and maintaining a successful email newsletter.

- 1. Set goals to reach a specific number of subscribers for the first month, year, etc.
- 2. Choose a niche whose needs you are prepared to meet.
- 3. Swap lists with others who teach on similar subjects only with permission.
- 4. Offer free gifts that will grow your business and spread your message.
- 5. Act as an affiliate to promote services/products for a percentage of sales.
- 6. Consider selling advertising to others related to your mission and values.
- 7. Hire other writers for variety and time management.
- 8. Include your signature for a personal touch.
- 9. Bring up debatable discussions.
- 10. Create clickable titles for articles.
- 11. Write what you know.
- 12. Avoid philosophical theory and speak from the heart.

- 13. Do not use jargon.
- 14. Ask for feedback.
- 15. E-mail everyone you have met and include a "how to subscribe" feature.
- 16. Create a subscription link on your website.
- 17. Write original, opinionated pieces worth sharing.
- 18. Make the newsletter benefit yourself as well as the reader.
- 19. Learn from others identify items you enjoy in newsletters you receive.
- 20. Include personal and topical news.
- 21. Feature statistics or infographics.
- 22. Automate when possible.
- 23. Find a reliable mail program that can handle 500+ email recipients.
- 24. Share feedback with permission.
- 25. Quote other experts and authors.
- 26. Feature new books or documentaries that relate to your subject.
- 27. Tell an interesting story.
- 28. Don't give up; stay the course.
- 29. Conduct research from your audience and follow their lead.
- 30. Use surveys and polls to increase interaction with your readers.